



# Mr. Thomas Sample Personal Profile Analysis (PPA)

### **Candidate Feedback**

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## Mr. Thomas Sample Personal Profile Analysis (PPA)



#### What is a PPA?

This report is a Personal Profile Analysis (PPA), which provides rapid and deep insights into a person's behavioural preferences and communication style.



#### **General Characteristics**

Persistent, amiable, dependable, deliberate, good listener, kind, assertive, competitive, inquisitive, reserved, reflective, suspicious, self-conscious, probing, serious, accurate, logical, systematic and careful.

- Considers the likely consequences before taking action or making decisions.
- Ensures quality and standards are maintained.
- Can assume responsibility in a specialist area of competence and expertise.
- Questions change; prefers the status quo.
- Exhibits patience and builds relationships slowly on trust.
- A practical person who researches facts and information.
- Prefers the security of a structured working environment.
- A well organised person who works hard to achieve results.
- Will adhere to rules and procedures.





#### Motivators

Mr. Thomas Sample is motivated by security of situation, challenge, authority, reassurance and standard operating procedures. Sincere appreciation, and the opportunity for advancement are also important.

Should Mr. Thomas Sample have a boss, then ideally that person will be a diplomatic but direct leader who has the ability to provide a secure, structured working environment, where the work parameters are clearly defined. The requirements of the job should be negotiated, the timescales agreed and then Mr. Thomas Sample should be allowed to complete the task and achieve a result.



#### Value to the Organisation

Mr. Thomas Sample's greatest contribution to any organisation will be his ability to achieve results through his methodical and persistent nature. He is assertive, demanding and hardworking. Mr. Thomas Sample will achieve bottom line results for an organisation. He adopts an analytical approach, researching all available information, before committing an organisation with his decision.